

PRESS RELEASE

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William D. Smith of Capitol Financial Solutions Elected as NAIFA-Raleigh President for 2010-2011

Raleigh, NC (June 8, 2010) – Will Smith of Capitol Financial Solutions was recently elected to serve as President of NAIFA-Raleigh (National Association of Insurance and Financial Advisors). Smith has been a member of NAIFA for over 8 years and previously served on the Board of Directors.

“I feel honored to be elected to lead an association of professionals that have such a profound impact on our society,” said Smith. “My goal as President is to take our association to new heights and help us reconnect with the local community. We need to increase advocacy, education, service and value to both our members and the greater Raleigh area. I also fully believe the old saying that, ‘position doesn’t equal leadership’...it’s time to get to work and make a difference.”

Smith will be sworn in at NAIFA’s Annual Membership Awards Luncheon on May 18, 2010, at the RBC Center in Raleigh. For more information about Will, please visit www.williamdsmith.net or contact him at wsmith@capfs.com.

About NAIFA

NAIFA comprises more than 700 state and local associations representing the interests of approximately 200,000 agents and their associates nationwide. NAIFA members focus their practices on one or more of the following: life insurance and annuities, health insurance and employee benefits, multiline, and financial advising and investments. The Association’s mission is to advocate for a positive legislative and regulatory environment, enhance business and professional skills, and promote the ethical conduct of its members.

About Capitol Financial Solutions

Capitol Financial Solutions a member of John Hancock Financial Network has been dedicated to assisting families, businesses and professionals in the accumulation and protection of wealth. Main offices are located in Raleigh, North Carolina, and in Roanoke and Richmond, Virginia. Capitol Financial Solutions provides financial guidance to thousands of clients, each with unique financial needs and goals. The firm’s reputation is based on the strong relationships they have formed with their clients and their commitment to excellence in all they do.

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