

PRESS RELEASE

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Brian Propst, LUTCF, CLTC Transitions to Vice President of Business Development at Local Financial Services Firm

Raleigh, NC (May 25, 2010) – Brian Propst, a resident of Raleigh, was recently selected to become Capitol Financial Solutions’ Vice President of Business Development. Based in Raleigh, NC and Richmond, VA, Capitol Financial Solutions is a local financial services firm and member of John Hancock Financial Network (JHFN), a national network of independent career firms.

With over 15 years of experience in recruiting and related industry services, Brian is dedicated to helping the firm hire qualified financial representatives through strategic development and market access. In addition, Brian is responsible for firm-wide training, detached advisor support, sales management development and serves as a liaison between functional departments and the sales force.

A graduate of Appalachian State University, he is certified in Long-Term Care, an Advocacy Trainer, Client Centered Sales Instructor, a Life Underwriter Training Council Fellow, and holds his Series 7 License. Brian is also active in several community and business organizations such as National Association of Insurance and Financial Advisors (NAIFA), Life Insurance Market Research Association Field Panel Member, Wake Area Business Advisory Council Member, and is on the CCC/Cardinal Club Business Alliance Board.

“We are excited to have such a talented professional at Capitol Financial Solutions. We pride ourselves on the high caliber of our associates and are pleased to give Brian this opportunity,” said Robert Turner, managing partner of Capitol Financial Solutions.

About Capitol Financial Solutions

Capitol Financial Solutions a member of John Hancock Financial Network has been dedicated to assisting families, businesses and professionals in the accumulation and protection of wealth. Main offices are located in Raleigh, North Carolina, and in Roanoke and Richmond, Virginia. Capitol Financial Solutions provides financial guidance to thousands of clients, each with unique financial needs and goals. The firm’s reputation is based on the strong relationships they have formed with their clients and their commitment to excellence in all they do.

About John Hancock Financial Network

John Hancock Financial Network (JHFN) is a leader with the stability and scale to offer an innovative business model that gives entrepreneurial financial professionals the power to effectively build unique businesses, based on their own vision and market opportunity. JHFN is a national network of independent career firms with over 1,800 financial professionals across the U.S. For more information on John Hancock Financial Network and its national network of independent career firms, visit www.jhnetwork.com.

About John Hancock and Manulife Financial

Manulife Financial is a leading Canadian-based financial services group serving millions of customers in 22 countries and territories worldwide. Operating as Manulife Financial in Canada and Asia, and

primarily through John Hancock in the United States, the Company offers clients a diverse range of financial protection products and wealth management services through its extensive network of employees, agents and distribution partners. Funds under management by Manulife Financial and its subsidiaries were Cdn\$446 billion (US\$440 billion) as at March 31, 2010.

Manulife Financial Corporation trades as 'MFC' on the TSX, NYSE and PSE, and under '945' on the SEHK. Manulife Financial can be found on the Internet at www.manulife.com.

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Registered Representative/Securities offered through Signator Investors, Inc., Member FINRA, SIPC. Capitol Financial Solutions, LLC is independent of Manulife, John Hancock and Signator Investors, Inc. 8510 Colonnade Center Drive, Suite 101, Raleigh, NC 27615. (919) 546-0400. 201-20100601-53957