

PRESS RELEASE

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FOR IMMEDIATE RELEASE

Local Financial Professional Receives Jack Wardlaw Salesperson of the Year Award

Raleigh, NC (May 22, 2008)- Financial professional, Scott Sorrell, affiliated with John Hancock's Mid Atlantic Agency in Raleigh, was presented with the Jack Wardlaw Sales Person of the Year Award. Scott received this prestigious award at the annual RAIFA Awards Luncheon on May 20th, 2008. During 2007, Scott sold the greatest volume of permanent life insurance out of all NAIFA applicants who have been a life insurance agent for four years or less.

RAIFA is the local chapter of NAIFA, the largest financial services membership association in the United States. NAIFA advocates for a positive legislative and regulatory environment along with helping professionals to enhance their business and professional skills.

"We are all extremely proud of Scott for receiving this distinguished honor for the second year in a row. With the level of success and professionalism Scott has achieved in his career, I am pleased to have him as part of our team here at the John Hancock Mid Atlantic Agency. It is truly a tribute to his hard-work and dedication to client service," continued Robert Turner, managing partner of the Mid Atlantic Agency, a full-service financial services firm located in Raleigh, North Carolina

About John Hancock Financial Network

John Hancock Financial Network (JHFN) is a premier national network of independent career firms with over 350 independent offices and 1,800 financial representatives across the United States. JHFN has an unwavering commitment to supporting the entrepreneurial visions of its associates, while helping to enhance the financial security of its clients. For more information on John Hancock Financial Network and its national network of financial services firms, visit www.jhnetwork.com.

About John Hancock and Manulife Financial

John Hancock is a unit of Manulife Financial Corporation (the Company), a leading Canadian-based financial services group serving millions of customers in 19 countries and territories worldwide. Operating as Manulife Financial in Canada and in most of Asia, and primarily as John Hancock in the United States, the Company offers clients a diverse range of financial protection products and wealth management services through its extensive network of employees, agents and distribution partners.

Funds under management by Manulife Financial and its subsidiaries were Cdn\$400 billion (US\$389 billion) as at March 31, 2008.

Manulife Financial Corporation trades as 'MFC' on the TSX, NYSE and PSE, and under '0945' on the SEHK. Manulife Financial can be found on the Internet at www.manulife.com.

The John Hancock unit, through its insurance companies, comprises one of the largest life insurers in the United States. John Hancock offers a broad range of financial products and services, including life insurance, fixed and variable annuities, mutual funds, 401(k) plans, long term care insurance, college savings, and other forms of business insurance. Additional information about John Hancock may be found at www.johnhancock.com.

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