

CORPORATE FACT SHEET

John Hancock Financial Network (JHFN) is a national network of independent firms. A leader with the stability and scale to offer an innovative business model, JHFN gives entrepreneurial financial professionals the power to effectively build unique financial services businesses, based on their own vision and market opportunity. This network of unique practices and experienced financial professionals and advisors provides clients with guidance, resources, and an array of product solutions across many financial disciplines.

KEY INFORMATION

JHFN's home office is based in Boston, MA, where support for our national network of independent firms and their financial professionals and advisors is facilitated.

- > Headquartered in Boston, MA
- > 175 head office employees
- > 3,500 associates in the field; 1,900 financial representatives
- > Over 300 branch offices nationwide

INDEPENDENT BROKER/DEALER: SIGNATOR INVESTORS, INC.

Signator Investors, Inc. is JHFN's independent broker/dealer and registered investment advisor. Registered representatives of Signator Investors have access to a wide range of investment products and fee based advisory platforms to meet their client's wealth management needs.

Signator Investors offers a consolidated operational platform enabling associated financial professionals and advisors a simplified way to process business and manage client's investment accounts. Signator Investors provides clearing and custody through National Financial Services, LLC, Member NYSE/SIPC, a Fidelity Investments company.

Additionally, financial professionals and advisors are offered a comprehensive protection platform providing access to a complete range of protection products from a wide range of top-tier insurance carriers, including *John Hancock Life Insurance Company*, which provides life and long-term care insurance and annuities to meet a range of protection needs for individuals and businesses.

MANAGEMENT TEAM

Peter Gordon
President

Brian Heapps, CLU, ChFC
EVP, Sales & Business Development

Declan O'Beirne
Chief Financial Officer

Abigail M. Armstrong
Senior Counsel

Tom Horack
Chief Compliance Officer

Tony Todisco
*Project Management and
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Chris Maryanopolis
President, Signator Investors, Inc.