

PRESS RELEASE

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Local Insurance Professional Receives Honors from John Hancock Financial Network *Hayley Wood of Capitol Financial Solutions ranks within the top 10 nationally for JHFN*

Raleigh, NC (May 2010) Hayley Wood, a resident of Durham, NC, has consecutively ranked within the top 10 nationally in her first-year with John Hancock Financial Network (JHFN) since January 2010. Rankings depend on the amount of financial representatives' sales but in addition, according to JHFN, this kind of 'professional success is unequivocally linked to their clients' financial successes'. Achieving Client Excellence (ACE) is achieving professional success, and is a reflection of the level of professionalism, respect, integrity and real value a financial representative delivers to clients every day. Hayley is a Registered Representative at Capitol Financial Solutions (CFS), a member of JHFN, located in Raleigh, NC and Richmond, VA, and tailors her practice to working with not only to small business and individuals, but architectural firms and eco-friendly organizations as well.

Hayley was honored by JHFN because of her dedication and commitment to meeting the financial protection needs and goals of her clients. "We are proud to have Hayley recognized as one of JHFN's leading financial professionals nationwide," commented Robert Turner, managing partner of CFS. "It's exciting to see a young professional enter the industry and have the success Hayley is experiencing in their first year. She is an intelligent, dedicated professional who is passionate about helping people gain control over their financial situation."

Hayley is a graduate of Appalachian State University with degree in finance, banking, and marketing. Hayley is also active in her community, devoting time and financial support to a number of organizations, including the Make-a-Wish Foundation, the Ronald McDonald House, Durham Young Professionals (Advisory Committee, Member), North Carolina Sustainable Energy Association, North Carolina Association of Energy Engineers, Sierra Club, Raleigh Chamber of Commerce, and the University of North Carolina Chi Omega Fraternity (Advisor).

John Hancock, through its insurance companies, comprises one of the largest life insurers in the United States and its local offices specialize in meeting the financial needs of businesses and high net-worth clients. John Hancock offers a broad range of financial products and services, including whole life, term life, variable life, and universal life insurance, as well as college savings products, fixed and variable annuities, long-term care insurance, mutual funds and various forms of business insurance.

About Capitol Financial Solutions

Capitol Financial Solutions a member of John Hancock Financial Network has been dedicated to assisting families, businesses and professionals in the accumulation and protection of wealth. Main offices are located in Raleigh, North Carolina, and in Roanoke and Richmond, Virginia. Capitol Financial Solutions provides financial guidance to thousands of clients, each with unique financial needs and goals. The firm's reputation is based on the strong relationships they have formed with their clients and their commitment to excellence in all they do.

About John Hancock Financial Network

John Hancock Financial Network (JHFN) is a premier national network of independent career firms with over 350 independent offices and 1,800 financial representatives across the United States. JHFN has an unwavering commitment to supporting the entrepreneurial visions of its associates, while helping to enhance the financial security of its clients. For more information on John Hancock Financial Network and its national network of financial services firms, visit www.jhnetwork.com.

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