



## News

Contact: Chessie L. Ralston, Director of Marketing  
8510 Colonnade Center Drive  
Suite 101  
Raleigh, North Carolina 27615

### **John Hancock Financial Network Office in Richmond Launches New Logo and Brand Identity**

**Richmond, Virginia** (October 1, 2008) - John Hancock Financial Network (JHFN)\* in Richmond, Virginia recently launched a new brand name: Capitol Financial Solutions, Member of John Hancock Financial Network.

The firm has grown significantly under the leadership of Managing Partner, Robert Turner, CLU. "Our mission is to assist families and businesses with the accumulation and preservation of wealth," explains Turner. "By changing our name, the new firm now reflects the diverse and sophisticated financial solutions we bring to our affluent clients, including wealth accumulation, protection, distribution, and business planning strategies."

#### **About Capitol Financial Solutions**

Capitol Financial Solutions, Member of John Hancock Financial Network helps individuals, families and businesses realize their financial goals. The firm provides financial guidance to thousands of clients, each with unique financial needs and goals. Main offices are in Raleigh, North Carolina and Richmond, Virginia. Capitol Financial Solutions offers value-added support services, an open architecture of financial services offerings, and a strong, ever-growing team of financial advisors and representatives.

#### **About John Hancock Financial Network**

John Hancock Financial Network (JHFN) is a leader with the stability and scale to offer an innovative business model that gives entrepreneurial financial professionals the power to effectively build unique businesses, based on their own vision and market opportunity. JHFN is a national network of independent

career firms with over 1,800 financial professionals across the U.S. For more information on John Hancock Financial Network and its national network of independent career firms, visit [www.jhnetwork.com](http://www.jhnetwork.com).

**About John Hancock and Manulife Financial**

John Hancock is a unit of Manulife Financial Corporation (the Company), a leading Canadian-based financial services group serving millions of customers in 19 countries and territories worldwide. Operating as Manulife Financial in Canada and in most of Asia, and primarily as John Hancock in the United States, the Company offers clients a diverse range of financial protection products and wealth management services through its extensive network of employees, agents and distribution partners. Funds under management by Manulife Financial and its subsidiaries were Cdn\$400 billion (US\$393 billion) as at June 30, 2008

Manulife Financial Corporation trades as 'MFC' on the TSX, NYSE and PSE, and under '0945' on the SEHK. Manulife Financial can be found on the Internet at [www.manulife.com](http://www.manulife.com).

The John Hancock unit, through its insurance companies, comprises one of the largest life insurers in the United States. John Hancock offers a broad range of financial products and services, including life insurance, fixed and variable annuities, mutual funds, 401(k) plans, long term care insurance, college savings, and other forms of business insurance. Additional information about John Hancock may be found at [www.johnhancock.com](http://www.johnhancock.com).

Securities and Investment Advisory Services offered through Signator Investors, Inc., Member FINRA, SIPC, a Registered Investment Advisor, 197 Clarendon Street, Boston, MA, 02116. Capitol Financial Solutions, LLC is independent of John Hancock and Signator Investors, Inc.

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