

PRESS RELEASE

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Local Financial Professionals Recognized for Top Performance by John Hancock Financial Network

Richmond, Virginia (March 1, 2009) Several financial professionals with Capitol Financial Solutions, a member of John Hancock Financial Network (JHFN), have qualified for the ACE Awards, one of the highest honors that JHFN bestows on financial representatives. ACE stands for “Achieving Client Excellence.”

According to Robert Turner, CLU Managing Partner of Capitol Financial Solutions located in Richmond, the ACE Award serves as a confirmation of the exceptional abilities of each of the qualifying financial representatives. “It is a testament to not only sales excellence, but also the level of professionalism, respect, and value these individuals deliver to clients and the community every day. We are very proud of their high level of achievement,” he said.

Matthew D. Brotherton, CLTC

Robert E. Snidow, CLU

Kristopher T. Olexy, CLTC

About John Hancock Financial Network

John Hancock Financial Network (JHFN) is a leader with the stability and scale to offer an innovative business model that gives entrepreneurial financial professionals the power to effectively build unique businesses, based on their own vision and market opportunity. JHFN is a national network of independent career firms with over 1,800 financial professionals across the U.S. For more information on John Hancock Financial Network and its national network of independent career firms, visit www.jhnetwork.com.

About John Hancock and Manulife Financial

John Hancock is a unit of Manulife Financial Corporation (the Company), a leading Canadian-based financial services group serving millions of customers in 19 countries and territories worldwide. Operating as Manulife Financial in Canada and in most of Asia, and primarily as John Hancock in the United States, the Company offers clients a diverse range of financial protection products and wealth management services through its extensive network of employees, agents and distribution partners. Funds under management by Manulife Financial and its subsidiaries were USD\$ 363.5 billion as of September 30, 2008.

Manulife Financial Corporation trades as 'MFC' on the TSX, NYSE and PSE, and under '0945' on the SEHK. Manulife Financial can be found on the Internet at www.manulife.com.

The John Hancock unit, through its insurance companies, comprises one of the largest life insurers in the United States. John Hancock offers a broad range of financial products and services, including life insurance, fixed and variable annuities, mutual funds, 401(k) plans, long term care insurance, college savings, and other forms of business insurance. Additional information about John Hancock may be found at www.johnhancock.com.

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